



IIJ Global

## IIJ GROUP PRESS RELEASE

### **IIJ Global Honored as Zscaler Transformation Partner of the Year**

*-- Partner award winner for the fourth straight year,  
in recognition of successes in transforming customer IT and security infrastructure --*

TOKYO – October 28, 2026 - IIJ Global Solutions Inc. ("IIJ Global"), Internet Initiative Japan Inc. ("IIJ", TSE Prime: 3774)'s wholly owned subsidiary providing SASE and other network security solutions to enterprises globally, today announced that it has received the Transformation Partner of the Year award from Zscaler Inc., the cybersecurity platform for the AI era. This is the fourth straight year for IIJ Global to receive a Partner Award from Zscaler.

Zscaler Partner Awards recognize partners that have helped customers solve challenges and achieve business results by promoting Zero Trust security.

The Transformation Partner of the Year award received by IIJ Global this year is given to partners that have driven the transformation of customers' IT and security infrastructure and achieved outstanding business results. Along with becoming the first partner to offer Zscaler's newly rolled out licensing program Z-Flex in Japan, IIJ Global succeeded in winning several large-scale orders, achieving Zscaler-related sales of more than 200% of the previous year's level. In addition to these accomplishments, the award recognizes IIJ Global's efforts toward medium to long business growth, including the expansion of its sales channels nationwide and the strengthening of its customer support framework.



#### Awards ceremony

From left, Masaki Kondo, Senior Director, Channels & Alliances, Japan, Zscaler; Anthony Torsiello, Senior Vice President, Worldwide Partners & Alliances, Zscaler;

Yoshinobu Inoue, IIJ Global Representative Director, President; Foad Farrokhnia, Vice President, Channels & Alliances, Asia Pacific & Japan, Zscaler; Sanjay Yadave, Senior Vice President, Asia Pacific & Japan, Zscaler

"The scale and trust the AI era demands require a modern security platform and a strong partner ecosystem," said Foad Farrokhnia, Vice President, APJ Partners and Alliances at Zscaler. "Zscaler is the cybersecurity platform for the AI era, and we are proud to recognize IIJ Global Solutions for its leadership in helping customers accelerate their zero trust journeys, modernize security, and embrace digital and AI transformation with confidence. We are delighted to present IIJ Global Solutions with the Transformation Partner of the Year award for their outstanding achievements in Japan."

“Partners like IIJ Global Solutions are catalysts for transformation, helping organizations navigate today’s evolving security landscape,” said Anthony Torsiello, SVP, Global Partner Ecosystem at Zscaler. “Their commitment to innovation, customer success, and advancing zero trust security exemplifies what it means to be a Zscaler Japan Partner Awards.”

- Please see the following site for further details of IIJ Global’s Global Web Security (Zscaler) service.  
<https://www.iijglobal.co.jp/service/zscaler/> [in Japanese]

## **IIJ Global’s initiatives**

IIJ Global lives up to its brand slogan "SAIZEN+"—an integration of the messages “Leading the Forefront” and “Guiding to the Best”— by harnessing its own cutting-edge technology and expertise to continuously deliver optimal solutions. Moving forward, IIJ Global remains committed to providing the value of “SAIZEN+” to its customers and stakeholders through its extensive lineup of network security solutions.

## **About IIJ Global**

IIJ Global Solutions Inc. (IIJ Global) was established in September 2010 as a subsidiary of the IIJ Group following the acquisition of AT&T Japan’s local Network Outsourcing service business. IIJ Global offers a comprehensive range of services including WAN Connectivity and Total Network Outsourcing, covering everything from design to management of corporate networks. Beyond serving domestic markets, IIJ Global also provides Global network services and has expanded its offerings to include network security solutions tailored for enterprises, such as Secure Access Service Edge (SASE). For more information about IIJ Global and its services, please visit our website at <https://www.iijglobal.co.jp/en/>.

## **About IIJ**

Founded in 1992, IIJ is one of Japan's leading Internet-access and comprehensive network solutions providers. IIJ and its group companies provide total network solutions that mainly cater to high-end corporate customers. IIJ's services include high-quality Internet connectivity services, systems integration, cloud computing services, security services and mobile services. Moreover, IIJ has built one of the largest Internet backbone networks in Japan that is connected to the United States, the United Kingdom and Asia. IIJ was listed on the Prime Market of the Tokyo Stock Exchange in 2022. For more information about IIJ, visit the official website: <https://www.iij.ad.jp/en/>.

*The statements within this release contain forward-looking statements about our future plans that involve risk and uncertainty. These statements may differ materially from actual future events or results.*

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